

April 27, 1999

Dear Terese & Patrick:

We have developed what we believe is a unique and timely new concept for cottaging in Ontario. We think of it as "smart cottaging" in that you only pay for what you truly need and use <u>and</u> it's "carefree" to you.

We have just purchased a magnificent seven - acre property with over 800 feet of shoreline on Lake Kashagawigamog. The property is very private, with its own beach and dock and is ideally located to take advantage of the year round activities available in Haliburton County such as boating, fishing, golfing, hiking, biking, snowmobiling and skiing. Our intent is to create an intimate cottage community by building **only six cottages.** They will be two storey, three bedrooms, two washrooms, laundry room, kitchen with dining room, living room with wood-burning fireplace and a covered porch. These beautiful pine cottages will be fully furnished and equipped with six appliances, and an outdoor BBQ. The grounds and the cottages will be professionally maintained so that **you can relax and have fun**.

Ownership interests are being sold in blocks of \$29,500 and each block guarantees five weeks of use each year and in perpetuity. The marketing program is officially being launched in May and we are planning to build four cottages this year. Cottages and use periods are being presold on a first come, first served basis.

If you or any of your friends or acquaintances are interested in seeing the property or would like more information, please call us at (905) 276-1163 or Linda Beachli, our sales representative, at 1-800-465-2984. Linda is located right in Haliburton so that you can arrange to see the property at any time.

Enclosed with the Chandler Point Cottage brochure, is a booklet put out by the Chamber of Commerce highlighting activities and events in the Haliburton region.

Regards

Toni & Joe Giglio

PS: Our official project launch is on <u>May 23, 1999</u>. We will be giving tours of the property from 11:00 am to 3:00 pm and serving a BBQ lunch at 1:00 pm. Please consider this letter as **your invitation** to attend. If you or any friends plan to come, kindly notify us or Linda Beachli in advance.